



International Trade

Dorsey's International Trade attorneys provide U.S. exporters, importers, and producers and foreign exporters/producers assistance on a full range of trade compliance and customs matters. This includes export licensing proceedings and compliance, intellectual property issues, Exon-Florio concerns, U.S. Foreign Corrupt Practices Act compliance, health and safety regulations, and compliance with SEC and stock exchange rules for non-U.S. issuer securities listing on U.S. stock exchanges.

Dorsey's international trade lawyers assist clients with issues before the U.S. International Trade Commission ("ITC"), the U.S. Departments of Commerce ("DOC") and Justice, U.S. Customs and Border Protection ("CBP") and other federal agencies that deal with international trade regulation, and in related appeals before the U.S. Court of International Trade and the U.S. Court of Appeals for the Federal Circuit.

We provide counsel on issues such as:

- **Antidumping and countervailing duty proceedings** – We assist U.S. importers, producers, and foreign manufacturers in complying with U.S. import trade remedy (i.e., antidumping and countervailing duty), laws and regulations, including "non-market economy" proceedings. Dorsey's trade lawyers have won more than fifty antidumping and countervailing duty cases before the ITC and the DOC.
- **Export control and economic sanctions laws and regulations** – Our attorneys routinely provide counsel on various export licensing proceedings and other compliance activities before the Bureau of Industry and Security of the U.S. Department of Commerce, the Directorate of Defense Trade Controls of the U.S. Department of State, and the Office of Foreign Assets Control (OFAC) of the U.S. Department of the Treasury. Our experience with the diverse regulations under OFAC includes those sanctions regarding Ukraine/Russia, Cuba, Iran, North Korea, Sudan, Syria and individuals and entities classified as "Specially Designated Nationals" (SDNs).
- **Intellectual property trade enforcement proceedings** – We advise and represent clients in Section 337 actions before the ITC, which involve the import of products allegedly infringing U.S. patents, trademarks, and copyrights. Dorsey's trade lawyers, with extensive experience in ITC proceedings, work closely with Dorsey IP/patent lawyers to present the best possible case for its clients.
- **Trade policy and legislation** – We advocate before the legislative and executive branches of the U.S. government to resolve trade issues and promote passage of tariff refund, and tariff suspension or reduction legislation.
- **Customs compliance and enforcement** – We have experience in the major customs law areas before CBP, and advise U.S. importers and other clients on customs classification, protests, prior disclosures, customs penalty defenses, defenses of liquidated damages claims, preferential duty programs and valuation.
- **FCPA compliance** – Dorsey assists clients comply with the regulation of payments to agents or other third parties under the U.S. Foreign Corrupt Practices Act, the OECD Convention, the Inter-American Convention Against Corruption and the United Nations Convention Against Corruption.

International Trade Team - Russia/Eurasia Practice



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Igor Abramov is a Partner in Dorsey's International Business and Trade Practice Group, and chairs the Russia and Eurasian Practice Group. Mr. Abramov's practice focuses on international trade, investment and business transactions, government relations and corporate governance and compliance matters in a wide range of industries. He has advised governments and businesses on issues concerning governance, mining, oil and gas, partnerships, infrastructure projects, and white collar crime internationally. Mr. Abramov has worked for six years with a private law firm and for 11 years in the International Trade Administration of the U.S. Department of Commerce as senior advisor for International Trade and as director of the Good Governance Program. While with the government, he advised American businesses and the U.S. government on trade, investment, market access, intellectual property rights, commercial dispute resolution and anti-corruption issues in Europe, Russia, Eurasia, Asia and Latin America.



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Bill Perry is a Partner and International Trade Lawyer in the Seattle office of Dorsey & Whitney LLP and author of the blog, www.uschinatradewar.com. He previously served as an attorney in the Office of General Counsel, U.S. International Trade Commission, and the Office of Chief Counsel and Office of Antidumping Investigations, U.S. Commerce Department. Since 1991, Mr. Perry has won more than fifty antidumping and countervailing duty cases for Russian, Ukrainian, Latvian and Chinese producers/exporters and U.S. importers. With regards to his clients in Russia, Ukraine and Latvia, in Ferrovanadium from Russia, Mr. Perry drove down the dumping margin to 10% for his client and won the OCTG from Ukraine and the Section 201 Steel Case for Interpipe at the ITC. In Steel Reinforcing Bar from Latvia, he drove the dumping margin for his client, Liepajas Metalurgs, down from 17% in the initial investigation to less than 1% in the first antidumping review investigation.



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Larry Ward is a Partner in Dorsey's Seattle office and a member of the Corporate practice group. As an international business attorney, Mr. Ward concentrates his practice on U.S. national security and international trade compliance law, including matters related to U.S. export controls and representation of clients before the Department of the Treasury on matters involving the sanctions administered by the Office of Foreign Assets Control (OFAC). He has specific experience with the sanctions regulations regarding Ukraine/Russia and individuals and entities classified under those regulations as "Specially Designated Nationals" (SDNs).



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Emily Lawson is a Senior Attorney in Dorsey's Trial department. She formerly was an attorney in the Office of the Chief Counsel for Import Administration, U.S. Commerce Department. She has an active practice in trade remedy proceedings before Commerce and the U.S. International Trade Commission, and in related trade litigation before U.S. trade courts. She also assists clients with customs matters and has experience in major areas of customs law, including classification, protests, prior disclosures, seizures and penalty defenses. She has extensive experience in a wide variety of industries, including lumber, steel, industrial chemicals, coated free sheet paper, polyethylene retail carrier bags, and seafood.